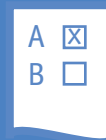



Know the Goal



Know the Activities



Create Support Structures to Do It


QUESTION 1

What is the most important goal of my organization or business unit? What is it worth?

Rate Your Execution Capability

Clarity:

QUESTION 2

Is there a **group** of people that have to **learn something new or do something different** in order for us to be successful?

Who?

What Different?

Rate Your Execution Capability

Translation:

QUESTION 3

What percent of that group currently models the right behavior. What percent doesn't? What percent never will?

Model	Not Yet	Never Will
%	%	%

Rate Your Execution Capability

Enabling:

Synergy:

Accountability:

Rate Your Execution Capability

Commitment: