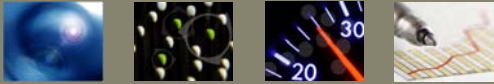


# THE 4 DISCIPLINES of Execution™



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Overview

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## 4 Disciplines of Execution

Why Execution is so Hard:

1. Changing Human Behavior is \_\_\_\_\_.
2. The more a leader loves their strategy the more they \_\_\_\_\_.
3. What 3 things are simple to say but hard to do:
  - a. \_\_\_\_\_
  - b. \_\_\_\_\_
  - c. \_\_\_\_\_
4. What gets in the way of getting new Goals and strategies accomplished? \_\_\_\_\_



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## Discipline 1: Focus on the Wildly Important

What is a WIG? \_\_\_\_\_

What are the two F's and why are they important?

1. F \_\_\_\_\_

2. F \_\_\_\_\_



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**Discipline 2: Act On The Lead Measures**

What are the two kinds of measures on a scoreboard:

1. \_\_\_\_\_
2. \_\_\_\_\_

Which of these is the easier to change and why:

\_\_\_\_\_

\_\_\_\_\_

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**Discipline 3: Keep a Compelling Scoreboard**

Compelling Scoreboards:

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

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**Discipline 4: Create Cadence of Accountability**

**Key Question**

What are the \_\_\_\_\_ most important things I can do this \_\_\_\_\_ to impact the \_\_\_\_\_?

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